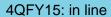
## Complian Malaysia Results Review

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26 February 2016

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### Buy (Maintained)

MVD1 50

# **Sunway Construction Group**

### **Riding On Infrastructure Spending**

We like Sunway Construction for its track record in the mass rapid transit segment and earnings visibility, backed by a MYR3.7bn construction order backlog and recurring jobs from its parent and key blue-chip clients. We also expect its precast concrete business to continue delivering attractive margins. BUY, with a MYR1.58 TP (from MYR1.53, 13% upside) as we lift our earnings estimates for the next two years by 3.0% and 3.6% respectively.

Strong orderbook. Sunway Construction's earnings visibility is strongly backed by: i) an outstanding order backlog of MYR3.7bn, of which ~90% is from construction. The rest is from precast concrete products that may keep the firm busy for next two years, ii) recurring orders from its parent Sunway (SWB MK, BUY, TP: MYR3.60) and key blue-chip clients comprising KLCC/Petronas, Khazanah, Putrajaya Holdings, MRT Corp and Prasarana that are engaged in massive long-term projects - developing townships, mass public transport systems, a new economic zone and an administrative centre, and iii) a highlyprofitable precast operation in Singapore. Meanwhile, its FY15 results were largely in line with our/consensus estimates.

Forecasts and risks. This report marks the transfer of coverage to Ng Sem Guan. As we adopted a new financial model, our FY16F/FY17F earnings are revised up by 3.6%/3.0% respectively. We also introduce our FY18 projection. Key risks include new job wins falling short and weaker-than-expected margins.

#### 4Q15 earnings in line

(MYRm)	4Q15	3Q15	QoQ	4Q14	YoY	Comments
Revenue	470.3	450.3	1.1%	na	na	Lower concrete sales were cushioned by a slight increase in construction
EBITDA	27.6	28.2	18.1%	na	na	
EBITDA margin (%)	5.9%	6.3%		na		
Pretax profit	29.4	30.1	20.1%	na	na	
Pretax margin (%)	6.3%	6.7%		na		
Net profit	29.3	25.7	21.4%	na	na	
Net profit margin	6.2%	5.7%		na		
Core profit	29.3	25.7	21.4%	na	na	Results were largely in line with our and street expectations

6 20/ ^ Newly listed in 2015, hence there are no comparative 4QFY14 results

5 7%

Source: Company data, RHB

Coro pot margin (%)

Reiterate BUY. As it has a strong outstanding orderbook with a decent pipeline of projects up for tender, we are keeping our BUY call on Sunway Construction with a slightly higher TP of MYR1.58. We continue to value the company based on 14x revised FY16F EPS, in line with our benchmark upcycle 1-year forward target P/E of 14x for mid-cap construction stocks.

Forecasts and Valuations	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Total turnover (MYRm)	1,881	1,917	1,948	2,158	2,466
Reported net profit (MYRm)	125	127	146	161	179
Recurring net profit (MYRm)	114	127	146	161	179
Recurring net profit growth (%)	20.8	11.4	14.9	10.0	11.1
Recurring EPS (MYR)	0.09	0.10	0.11	0.12	0.14
DPS (MYR)	0.00	0.00	0.04	0.04	0.05
Recurring P/E (x)	15.9	14.2	12.4	11.3	10.1
P/B (x)	5.43	4.01	3.32	2.78	2.36
P/CF (x)	9.8	22.8	23.2	8.7	7.9
Dividend Yield (%)	0.0	0.0	2.8	3.1	3.5
EV/EBITDA (x)	10.7	8.8	6.8	5.7	4.7
Return on average equity (%)	26.3	32.4	29.3	26.9	25.2
Net debt to equity (%)	net cash				
Our vs consensus EPS (adjusted) (%)			(82.5)	(82.3)	0.0
Source: Company data, RHB					

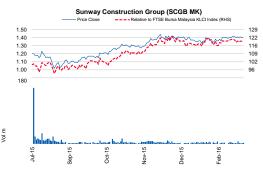
Target Price:	IVI 1 R 1.58
Price:	MYR1.40
Market Cap:	USD429m
Bloomberg Ticker:	SCGB MK
Share Data	
Avg Daily Turnover (MYR/USD)	2.92m/0.69m
52-wk Price low/high (MYR)	1.02 - 1.44
Free Float (%)	35
Shares outstanding (m)	1,293
Estimated Return	13%
Shareholders (%)	
Sunway	55.8

Tan Sri Jeffrey Cheah	7.4

#### Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	0.0	1.4	2.2	34.6	
Relative	2.0	(0.6)	3.8	28.6	
Source: Bloomborg					

Source: Bloomberg



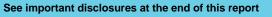






Analyst

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368

234

470

221

55

(2)

2

(5)

3

(45)

230

(30)

(30)

(63)

(20)

2

(81)

470

119

590

277

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### **Financial Exhibits**

Profit & Loss (MYRm)	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Total turnover	1,881	1,917	1,948	2,158	2,466
Cost of sales	(1,496)	(1,518)	(1,480)	(1,641)	(1,882)
Gross profit	385	399	469	517	584
Gen & admin expenses	(272)	(272)	(276)	(306)	(349)
Selling expenses	-	1	-	-	-
Other operating costs	(4)	8	(10)	(12)	(13)
Operating profit	110	136	182	200	221
EBITDA	151	177	230	251	277
Depreciation of fixed assets	(42)	(41)	(48)	(52)	(55)
Operating profit	110	136	182	200	221
Net income from investments	30	(0)	-	-	-
Interest income	4	8	4	4	5
Interest expense	(3)	(4)	(4)	(3)	(3)
Exceptional income - net	11	-	-	-	-
Pre-tax profit	151	141	183	201	223
Taxation	(26)	(13)	(37)	(40)	(45)
Minority interests	0	(1)	-	-	-
Reported net profit	125	127	146	161	179
Recurring net profit	114	127	146	161	179

Source: Company data, RHB

Key Ratios	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Revenue growth (%)	2.2	1.9	1.6	10.8	14.3
Operating profit growth (%)	56.7	24.4	33.6	9.6	10.8
Recurring net profit growth (%)	20.8	11.4	14.9	10.0	11.1
Recurrent EPS growth (%)	20.8	11.4	14.9	10.0	11.1
Gross margin (%)	20.5	20.8	24.1	24.0	23.7
Operating EBITDA margin (%)	8.0	9.2	11.8	11.6	11.2
Operating margin (%)	5.8	7.1	9.3	9.3	9.0
Recurring net profit margin (%)	6.1	6.6	7.5	7.4	7.2
Return on average assets (%)	9.2	9.1	9.5	9.7	9.6
Return on average equity (%)	26.3	32.4	29.3	26.9	25.2
Net debt to equity (%)	(47.6)	(56.2)	(45.9)	(57.4)	(66.9)
Interest cover (x)	32.8	38.9	47.9	62.3	85.0
Capex/Free cash flow (%)	24.9	49.4	38.4	14.5	13.0
BVPS (MYR)	0.26	0.35	0.42	0.50	0.59
DPS (MYR)	0.00	0.00	0.04	0.04	0.05
Dividend payout ratio (%)	0.0	0.0	35.0	35.0	35.0
Free cash flow per share (MYR)	0.11	0.03	0.04	0.14	0.15

Source: Company data, RHB

#### Cash flow (MYRm) Dec-14 Dec-15 Dec-16F Dec-17F Dec-18F Operating profit 110 136 182 200 Depreciation & amortisation 52 42 41 48 Change in working capital 184 28 (116) (4) Other operating cash flow (120) (91) 0 1 Operating cash flow 215 114 115 249 Interest received (4) (8) (4) (4) Interest paid 3 4 3 (31) (37) Tax paid (30) (40) Cash flow from operations 184 79 78 207 (46) (39) (30) Capex (30) Other investing cash flow 395 (25) Cash flow from investing activities 349 (65) (30)(30)Dividends paid (429) (70) (51) (56) Proceeds from issue of shares 0 47 2 (20) (20) Increase in debt Other financing cash flow 0 0 0 Cash flow from financing activities (382) (68) (71) (75) Cash at beginning of period 292 390 368 156 Total cash generated 151 (53) (23) 102 Forex effects (16) (4)

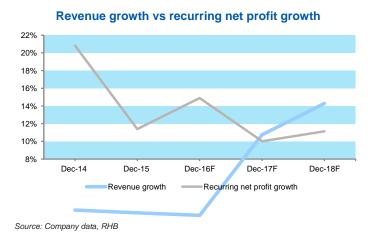
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Implied cash at end of period Source: Company data, RHB

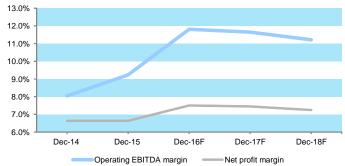
Balance Sheet (MYRm) Dec-16F Dec-17F Dec-14 Dec-15 Dec-18F Total cash and equivalents 292 390 368 470 590 20 19 21 Inventories 17 17 923 1,022 1,168 Accounts receivable 738 835 Other current assets 9 92 92 92 92 Total current assets 1,058 1,335 1,400 1,603 1,871 24 Total investments 0 0 0 0 Tangible fixed assets 179 163 145 123 98 Intangible assets 4 4 4 4 4 7 Total other assets 14 14 14 14 214 180 162 141 115 Total non-current assets Total assets 1,272 1,515 1,562 1,744 1,987 Short-term debt 135 137 117 97 77 Accounts payable 791 913 885 982 1,129 Other current liabilities 13 9 9 9 9 940 Total current liabilities 1,059 1,011 1,089 1,215 Total long-term debt 0 Other liabilities 4 4 4 4 4 Total non-current liabilities 4 4 4 4 4 944 Total liabilities 1.063 1.015 1.093 1.220 Share capital 259 259 259 259 259 Retained earnings reserve 75 192 287 392 508 Shareholders' equity 333 767 451 546 650 Minority interests (5) 1 1 1 1 Other equity 0 0 0 0 0 Total equity 328 452 547 651 767 1,987 Total liabilities & equity 1.272 1.515 1.562 1.744

292

Source: Company data, RHB



EBITDA margin vs net profit margin



Source: Company data, RHB

See important disclosures at the end of this report



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### Figure 1: Sunway Construction's results table

FYE Dec (MYRm)	4Q14	3Q15	4Q15	QoQ (%)	YoY (%)	FY14	FY15	YoY (%)	Comments
Revenue	na	450.3	470.3	4.4	na	1,880.7	1,916.9	1.9	Inclusion of job awarded by 60%-owned Diamond Power (DPL) help to pull up overall revenue in 2Q
EBIT	na	28.2	27.6	(2.4)	na	109.6	136.3	24.4	
EBIT margin (%)	na	6.3	5.9			5.8	7.1		
nterest expense	na	6.0)	(0.5)	(91.1)	na	(3.3)	(3.5)	5.1	
nterest income	1.8	(7.9	2.4	(69.9)	na	4.1	8.0	98.4	
Associates	na	0.0	0.0	na	na	30.4	(0.1)	(100.3)	
El/Others	na	0.0	0.0	na	na	10.6	0.0	(100.0)	
Pretax profit	na	30.1	29.4	(2.5)	na	151.3	140.8	(7.0)	
Pretax margin (%)	na	6.7	6.3			8.0	7.3		
Гах	na	(4.9)	1.0	(119.6)	na	(26.5)	(13.0)	(50.9)	
Effective tax rate (%)	na	(16.4)	3.3			(21.9)	(9.2)		Recognition of deferred tax asset help to lower the effective tax rate
Minority interest	na	0.5	(1.0)	(320.3)	na	0.0	0.0	(20.0)	
Net profit	na	25.7	29.3	14.4	na	124.8	127.2	1.9	
Core profit	na	25.7	29.3	14.4	na	114.2	127.2	11.4	Results were largely in line with our and consensus expectations
Core net margin (%)	na	5.7	6.2			na	6.6		Consensus expectations

Source: Company data, RHB

### Figure 2: Sunway Construction's segmented results table

FYE Dec (MYRm)	4Q14	3Q15	4Q15	QoQ (%)	YoY (%)	FY14	FY15	YoY (%)	Comments
_									
Revenue:									
Construction	na	394.0	417.6	6.0	na	1,624.9	1,664.0	2.4	Kick-start of some newly-secured jobs helped to lift the division's revenue QoQ
Precast concrete	na	56.3	52.6	(6.6)	na	254.6	252.8	(0.7)	Full-year precast concrete sales almost flattish on a YoY basis
EBIT:									
Construction	na	7.5	7.5	(0.0)	na	22.1	59.2	167.7	Construction unit reported a better FY15 after depressed margins in preceding years.
Precast Concrete	na	20.7	20.0	(3.3)	na	100.0	77.1	(22.9)	Precast profit remains encouraging despite being lower YoY
EBIT Margin %:									
Construction	na	1.9%	1.8%			1.4%	3.6%		Construction margin remains sluggish but improved on a YoY basis
Precast Concrete	na	36.8%	38.1%			39.3%	30.5%		Favourable exchange rate continued to translate to exceptionally high margins for the precast unit

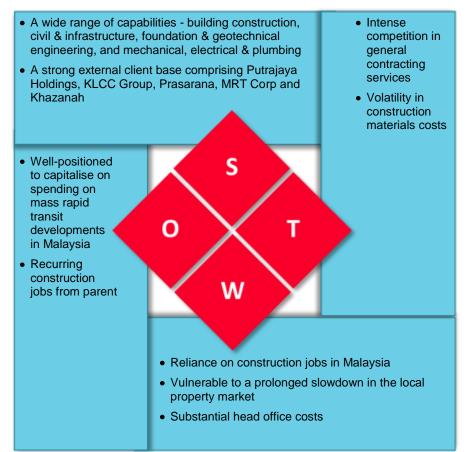
Source: Company data, RHB



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### **SWOT Analysis**



### **Recommendation Chart**



oui	10	

Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2015-11-25	Buy	1.53	1.37
2015-09-17	Buy	1.40	1.16

Source: RHB, Bloomberg



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Buy: Share price may exceed 10% over the next 12 months Trading Buy: Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain Neutral: Share price may fall within the range of +/- 10% over the next 12 months Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months Not Rated: Stock is not within regular research coverage

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a)

-

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